

We  
are

WE ARE



We  
are

WE ARE  **ULMA**

# W We are ULMA

What is ULMA?  
Participation,  
Innovation,  
Competitiveness  
and Cooperation



ULMA is a group of companies committed to its people and environment. It is a project open to an ever more globalized world. ULMA is one of the largest groups of companies in the north of Spain, present in the market for over 50 years, with a clear commitment to **Innovation, Employment and Value Added.**

ULMA is a social-business project based on **People and their comprehensive development** which through the continual satisfaction of its customers, Group personnel, external collaborators and its social environment, facilitates **profitable and sustainable growth** generating wealth and employment within a framework of cooperation, communication and active participation.

ULMA has been linked from the outset to the MONDRAGON Cooperative Experience, and is part of the **MONDRAGON Corporation**. ULMA's identity reflects an environment characterised by leading organisations in the fields of education, finance, research and social welfare.



# S Social Group

Commitment  
to Our  
People



At ULMA Group, people are ***at the centre of our business activity***. The knowledge, abilities and commitment of the people that form part of the Group are its main assets. Today the Group is made up of over 4,500 people.

ULMA ensures the professional development of its people under a shared corporate project and promotes aspects such as the participation and integration of its people in its management and results.

The ULMA Social Group project aims to achieve an enterprise model that is both social and healthy, and distinct both in form and content from traditional social and business models. ULMA, as the cooperative group that it is, has a social purpose that involves building a more just Society, where people can live a bit better each day.





# U Universal Vocation

Projects  
that Change  
the World



ULMA is committed to being a Group with an international spirit, with an ***open and receptive attitude, which adapts to the culture of each market and country.*** Our internationalisation project is focussed on the future, based on competitiveness and the desire to effectively and efficiently respond to an ever more globalized market.

Opportunities for international growth arise from specific local analysis and aim to improve business practices by adapting them as initiatives for the different ***markets*** in which ULMA Group is present. Knowing how to navigate the intelligence that flows around the world equates to obtaining a competitive position in every market.

The ULMA Group is present in over 80 countries through its Businesses. Sales exceeded 700 million euros in 2014, out of which international sales accounted for more than 75% of total sales.





# Promotion and Innovation

Ideas that  
Improve  
People's  
Lives

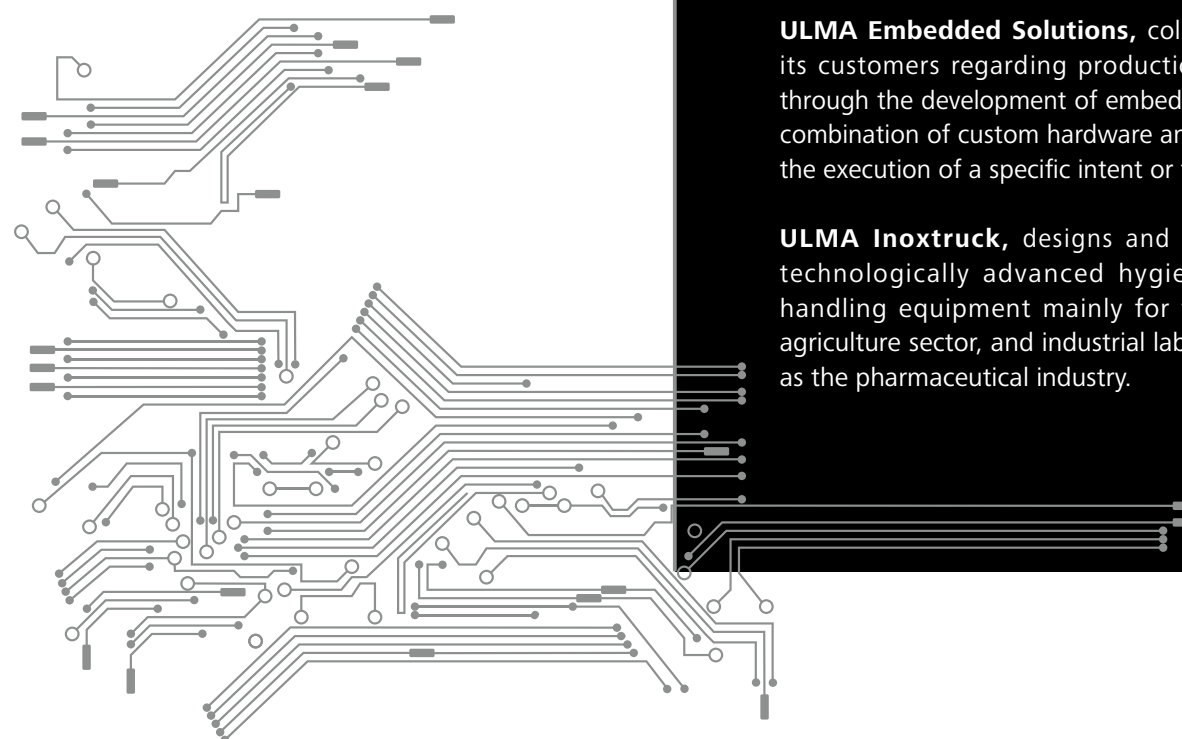


The main objective of ULMA Group's Innovation Policy is to promote and facilitate the development of new business activity within the scope of its Businesses and the Group, to give rise to new areas of operation.

ULMA Group is now working on two new operations:

**ULMA Embedded Solutions**, collaborates with its customers regarding production innovation through the development of embedded systems, a combination of custom hardware and software for the execution of a specific intent or function.

**ULMA Inoxtruck**, designs and manufactures technologically advanced hygienic stainless handling equipment mainly for the food and agriculture sector, and industrial laboratories such as the pharmaceutical industry.





# B Be Responsible

Social  
Commitment



To support progress towards a more sustainable model of development, the ULMA Group has a strong commitment to a **more prosperous**, just and healthy society both for current and future generations. Reconciling economic success and social well-being with greater respect for the environment is the foundation of the ULMA Group's corporate strategy.

The ULMA Foundation embodies its social commitment and distributes the wealth generated to achieve greater social well-being. The ULMA Foundation arose as a means of cooperating with the environment, to share its identity, values and culture with society.





# 8 Businesses, *infinite possibilities*



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.. Agrícola



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.. Forklift Trucks



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ULMA  
Agrícola

01

*Maiden,*  
*Iñaki's daughter*  
Production operator at **ULMA**

.. *Greenhouses*

ULMA Agrícola produces and markets all manner of greenhouse structures and covers for livestock or warehouses. It operates in a global market, offering comprehensive solutions aimed mainly at the Agriculture and Livestock sectors.

Its structures incorporate the most advanced climate control technology, engineering, and specialist assembly and after sales services. ULMA Agrícola creates custom projects based on individual customer's specific needs.





## .. *Intelligent Greenhouses*

ULMA Agrícola specialises in offering advanced technology for the most diverse applications and activities in the Agriculture and Livestock sectors, such as: Nurseries, Seedbeds, Warehouses, Industrial Buildings, Driers, Fish Farms, Flower Growers, etc., whilst always seeking a personalised and intelligent solution, and providing the highest levels of quality for their products, service and support.

With its own manufacturing guarantee and extensive knowledge of the sector, offers the customer a comprehensive response. It starts by first identifying his needs and keeping them present at all times, seeking the best covered production system, automatic watering, fertilisation or temperature control/humidity systems, and other relevant climate data. ULMA Agrícola wants to equip producers with the technology needed to consolidate the agricultural and livestock sector with the capability to face future challenges.





# ULMA Architectural Solutions

*Peio,*  
*Gustavo's son*  
Production operator at **ULMA**

## .. *Prefabricated Systems*

ULMA Architectural Solutions designs, produces and markets innovative industrial prefabricated systems and products for architecture and engineering.

Its aim is to reduce construction times and construction maintenance expenses, favouring a reduction in energy consumption, promoting integrated job safety systems, providing environmental solutions and facilitating the joining together of all agents involved in the construction processes.



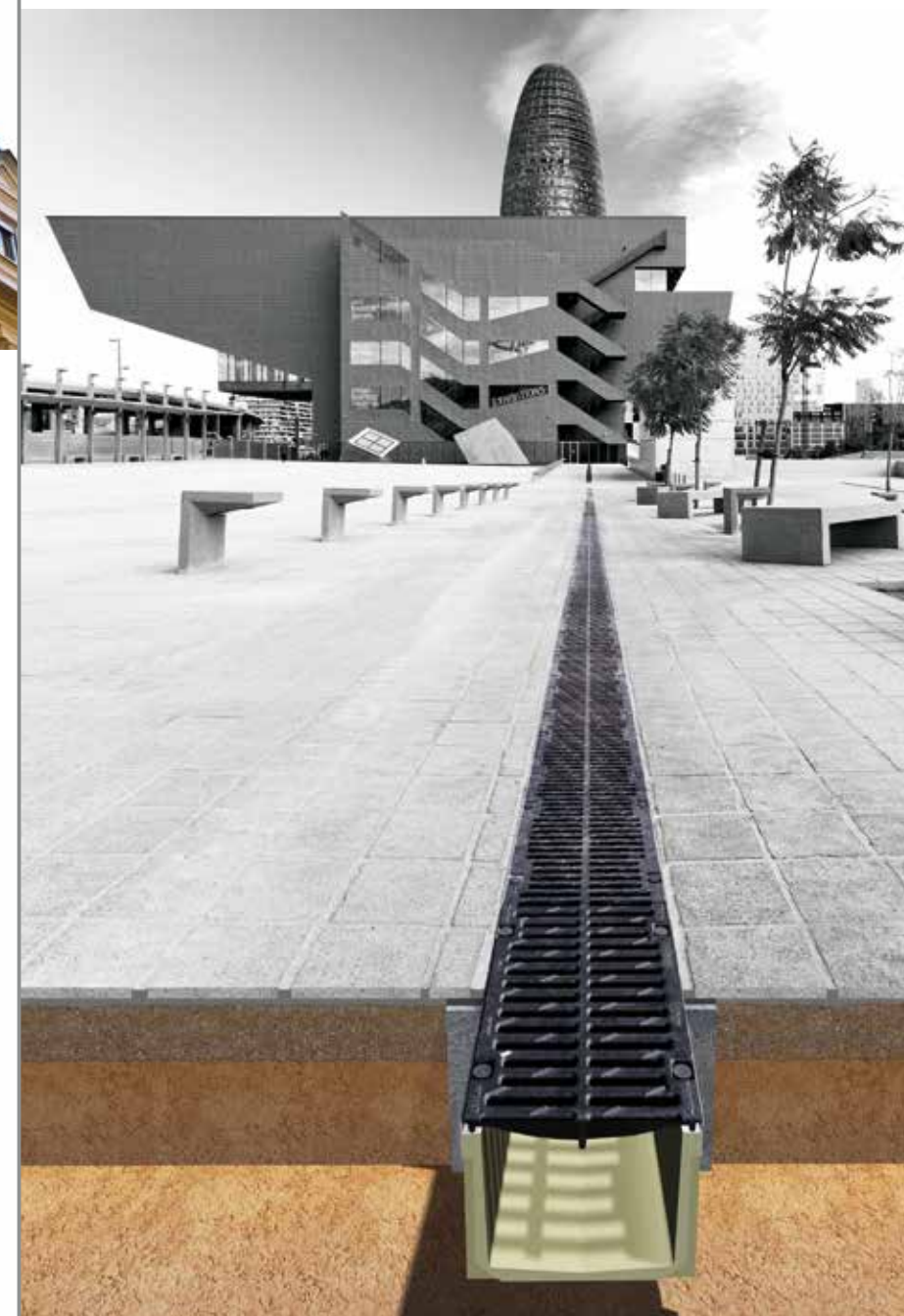
.. *Solutions for  
Architecture and  
Engineering*

ULMA Architectural Solutions is focussed on finding new construction solutions. It develops a wide range of architectural solutions in polymer concrete such as products for Drainage Systems (Linear Drainage Channels, Electrical Conduits and Beacons), Facade Systems and External Wall Systems and Architectural Precast (Window sills, lintels, etc.).

ULMA's **Drainage System** solution combines polymer concrete and prefabrication, and is unsurpassed in terms of its ease of installation and labour savings. Its drainage systems also provide a large evacuation capacity.

A **Facade Systems** is a building cladding system that combines significant aesthetic characteristics with effective thermal and sound insulation advantages. It can be personalised for each project and adapted to the architectural solutions proposed by customers.

**Architectural Precast** offer pieces designed exclusively for use as a finish for any type of construction project. Resistance and impermeability results are much better than other materials. They include high quality finishes.





ULMA  
Forklift  
Trucks

03

*Aitor,*  
*Jose Antonio's son*  
Responsible for the Distributor Network at **ULMA**

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## *Forklift Trucks*

ULMA Forklift Trucks specialises in comprehensive merchandise handling solutions employing maintenance machinery.

More than 30 years' successful experience have enabled it to focus the organisation on the most demanding customer requirements, providing high levels of quality and professional advice when analysing their needs and productivity increases.





# ULMA Forklift Trucks

.. *We improve  
the exceptional*

ULMA Forklift Trucks rents and sells the most complete range of OEM forklift trucks and maintenance equipment, and is the exclusive importer in Spain for MITSUBISHI and HUBTEX. It also markets second-hand and nearly new machinery, refurbished to strict quality standards, for both small companies and large fleets.

ULMA Forklift Trucks, through its distribution network and subsidiaries, offers exclusive multi brand maintenance and repair service throughout Spain, and also sells spares. Its financial consultancy service is provided via USM Finance, which provides flexible and custom solutions for maintenance equipment purchasing or renting.





*Xabier,*  
*Gurutze's son*  
Billing Process Manager at **ULMA**

.. *Construction  
formwork and  
scaffolding*

ULMA Construction offers complete formwork solutions, climbing systems, shoring and scaffolding, both for sale and for rental, for residential construction, civil works, non-residential construction and refurbishments.

Over 50 years in existence have enabled it to accumulate knowledge and experience. Its extensive know-how enables it to offer its customers the best service. Each project incorporates tremendous value added, providing effective cutting edge solutions.



.. *From the beginning  
of your projects*

ULMA Construction gets the job done in the most effective manner, optimising materials and providing innovation to its customers. All thanks to professionals who contribute by offering solutions and knowledge and provide cutting edge technology to the construction sector. Its teamwork model stimulates professional development and equips its members with a high degree of specialisation, becoming experts in the development of construction product and process.

ULMA is one of the largest construction companies in the world, present on all continents, where its products and services adapt to the realities of each country.





# ULMA Conveyor Components

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## *Rollers, Garlands, Idlers and Pulleys*

ULMA Conveyor Components designs, produces and markets components for bulk transportation such as rollers, garlands, idlers and pulleys aimed mainly at the mining, energy, cement and steel mill sectors.

*Alaitz,*  
*Montse's daughter*  
Commercial Administration at **ULMA**



.. *Comprehensive  
solutions*

ULMA Conveyor Components has two lines, the HDC (Heavy Duty Conveyor) line, aimed at conveyor installations with high load, speed, energy consumption and noise requirements. This line supplies products mainly to the coal, copper and iron ore mining industry, and to the engineering firms working in them.

For its part, MDC (Medium Duty Conveyor), is a business line aimed at installations with medium capacity conveyors and the customary regulation-led sector requirements. This line supplies products to coal-fired power stations, the cement industry, phosphate mines, as well as conveyor engineering and production firms working in them.





ULMA  
Handling  
Systems

06

*June,*  
*Oihane's daughter*  
Organizational engineer at **ULMA**

.. *Comprehensive  
logistical engineering*

ULMA Handling Systems provides comprehensive engineering for material handling systems. Its product and service portfolio aims to meet the ongoing needs and requirements of its customers, and seeks to be perceived as an important part of their business activity.

It possesses a highly qualified team of professionals, with extensive experience and know-how, and enjoys collaboration with the sector market leader DAIFUKU, thereby guaranteeing the availability of the most advanced technology adapted to each project.



.. *Passion for logistics  
innovation*

ULMA Handling Systems offers a broad range of automated logistics solutions, from storage systems and order preparation to transport and automatic classification systems, aimed at the industrial, airport and health sectors.

Its logistical engineering services resolve and guarantee a complete global logistics solution, offering from logistical design and planning services to after sales and re-engineering services developed in close collaboration with its customers.

ULMA Handling Systems has achieved establishing an important benchmark in the Intralogistics sector, becoming the leading company in the market of comprehensive logistic solutions. It possesses a technical-commercial network with offices and branches in Spain, France, Holland, Brazil, Peru, Chile, etc.







ULMA  
Packaging

.. *Packaging  
Equipment and  
Systems*

ULMA Packaging designs and produces packaging equipment and services, for which it possesses the most advanced design and production technologies.

With the broadest range of machinery and applications on the market, its team of highly qualified professionals work to always offer the best solutions for its customer's needs. ULMA Packaging is committed to innovation, quality and service, and its vocation is to add value to its customer's products.

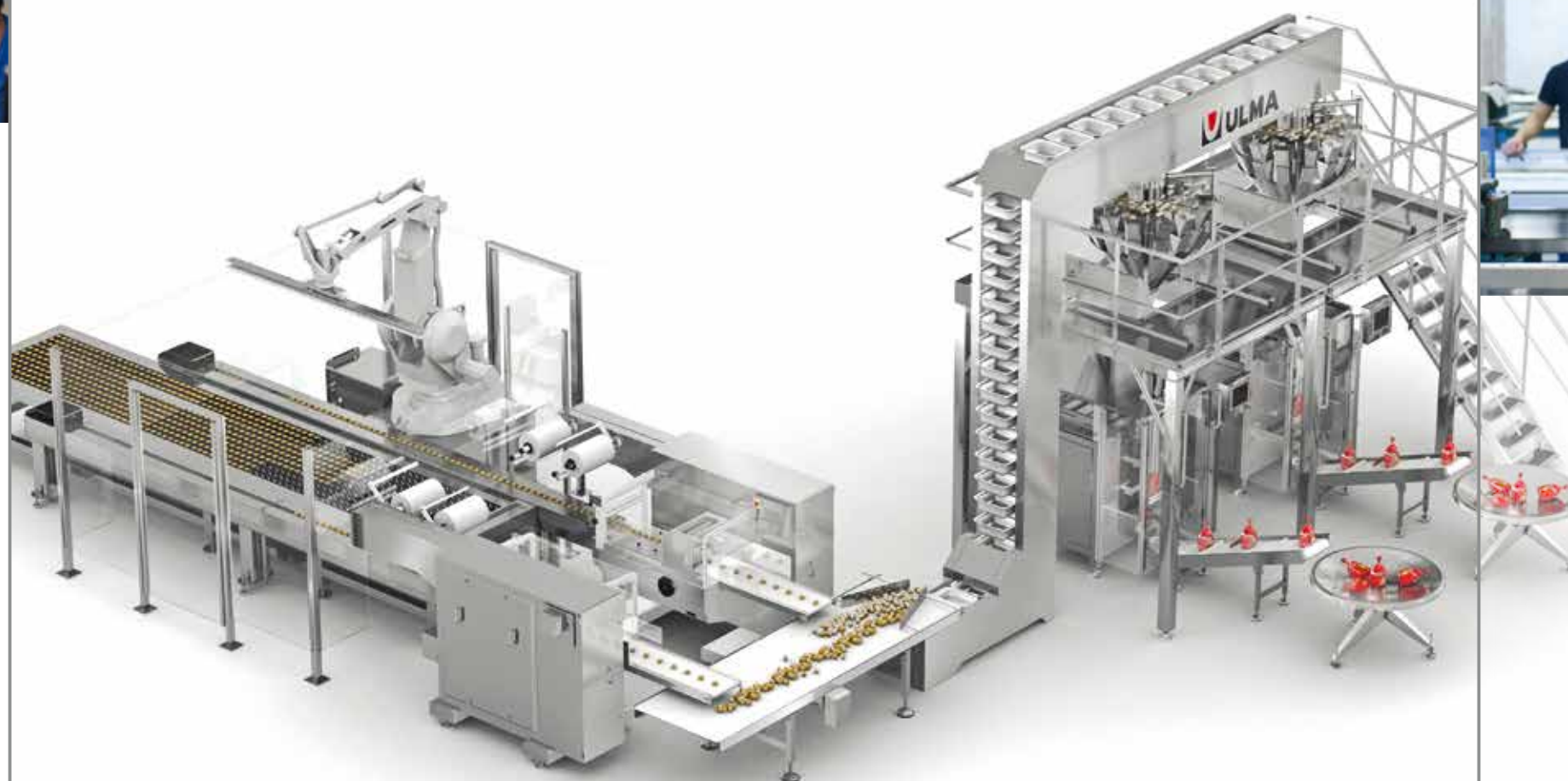
*Naroa,*  
*Ainara's daughter*  
Receptionist at **ULMA**



## .. *Global packaging*

ULMA Packaging produces Fully automated packaging systems, Flow Pack wrappers (HFFS), Thermoformers Traysealers, Vertical wrappers (VFFS), Stretch Film wrappers, Shrink and sleeve wrappers, Inspection Systems, Conveying Systems and Robot-handled modules.

Its competitive advantages revolve around its broad range of packaging solutions, served by a global organisation with local support, a direct presence in over 20 countries, a strong customer focus with support and consultancy from day one, constant product innovation and minimised consumption and material usage.





ULMA  
Piping

08

*Maddi.*  
*Jean Martin's daughter*  
Maintenance Manager at **ULMA**

.. *Flanges and Fittings*

ULMA Piping produces and markets forged accessories for piping, flanges and fittings, aimed at the petrol, gas, petrochemical and power generation industry. It is a global leader in the sector in terms of its production capacity and technology.



## .. *Limitless reliability*

ULMA Piping possesses mechanical presses up to 8,000 tonnes and important machining lines, and is recognised and approved by leading companies in the sector: EXXON MOBIL, TOTAL, SHELL, CHEVRON, PETROBRAS, SAUDI ARAMCO, etc.

Thanks to its R&D&I team, it offers an extensive range of services, including welding and product engineering, which enable it to design and produce any type of part and offer innovative technical and competitive solutions, whilst complying with relevant standards.







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ulma  
We  
are women

WE ARE





We  
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WE ARE  **ULMA**